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GROSS & JANES BUILDING NEW \$2.2 MILLION CROSSTIE PRODUCTION FACILITY WITH BORATE TREATMENT CAPABILITIES IN CAMDEN, ARKANSAS

St. Louis, Mo., November 25, 2013 – Gross & Janes Co. has begun construction of a new \$2.2 million railroad crosstie production and borate treatment facility in Camden, Arkansas. The new facility will replace an existing Gross & Janes crosstie plant in Camden and also consolidate production from two other company plants in Taylor, Arkansas and Carthage, Texas. When fully operational after its scheduled completion in March 2014, the new plant will employ 15 people and have the capacity to produce 600,000 crossties annually.

“The Camden location was chosen for its logistical advantages in serving three of our largest railroad clients, including Union Pacific, BNSF and Kansas City Southern,” said Mike Pourney, President and CEO of Gross & Janes. “In addition, the surrounding area in southern Arkansas has some of the best oak timber in the country. This area is also home to some of our most productive sawmills.”

Most crossties processed at the new Camden facility will be Gross & Janes’ borate pre-treated crossties called Tuff-Tie®. This green crosstie is treated with borate using an innovative non-pressurized process prior to drying and shipping to the customer for creosote treatment. This ‘two-step’ treatment process eliminates the cost of pressurized application of borate at the time of creosote application, while also offsetting the amount of oil-based creosote needed for tie protection. The result is a tie with enhanced environmental benefits including less creosote utilization and more environmentally friendly alternatives for the disposal of spent ties.

When the new Camden facility opens, the Carthage plant will remain open as a railcar loading facility and the Taylor plant will close. All employees have been offered employment at the new Camden facility.

Gross & Janes Co. is the largest independent supplier and shipper of untreated railroad crossties in North America. Founded in 1920, privately held Gross & Janes has production facilities in Missouri, Mississippi, Arkansas, Texas and Alabama. The company serves Class 1 railroads and track maintenance contractors with high quality

green and borate pre-treated crossties, and purchases raw material from more than 225 independent sawmills located in ten states.

For more information, visit www.grossjanes.com.